

Getting the Right Info to the Right People

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Mobilize
More
Support Raising
Leaders Conference
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Two Objectives

1. **Who** in your ministry needs MPD information about your staff?
2. **What** support metrics do they need?

Who in your organization needs MPD information about your staff?

What support metrics does each group need?

3. What information/metrics do your _____ need?

4. What information/metrics your _____ need?

5. What information/metrics your _____ need?

6. What information/metrics your _____ need?

Three essential questions your ministry must be able to do and provide.

1. Does your ministry have the systems to collect the information?

2. What support metrics should your ministry track?
 - a. Quiz
 - i. True/False: Average support coming in for your staff is a measure of their support health.
 - ii. True/False: Account balance is a measure of their support health.
 - b. Criteria for setting support goals for staff must be _____, not _____.
 - c. Who _____sets the _____to create support goals? Staff or ministry?
 - d. Without standard criteria to set support goals, you cannot provide _____.
 - e. How do you define full support?
7. Full support is _____ and a _____ that enables a staff member to _____ what God has called her/him to do.

3. How do you analyze the information so that it provides a true picture of the MPD health of your staff?
 - a. Example: What is the true MPD health of a staff member?
 - b. Once you have a standard, objective process to create support goals and calculate each staff member's solid support, then you have the _____ to determine the support health of your staff.