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Lima, Peru

Making MPD Part of the Week



**Mobilize
More**

The logo graphic consists of four horizontal bars of different colors: green, yellow, teal, and orange.

THRIVE Session 25 review

Meet Lenny



- Very outgoing, extrovert, charismatic, lots of friends
- Campus minister
- Raised full support in 4 months

Meet Lisa



- Reserved, introvert, quiet, some friends
- Media editor
- Raised full support in 7 months



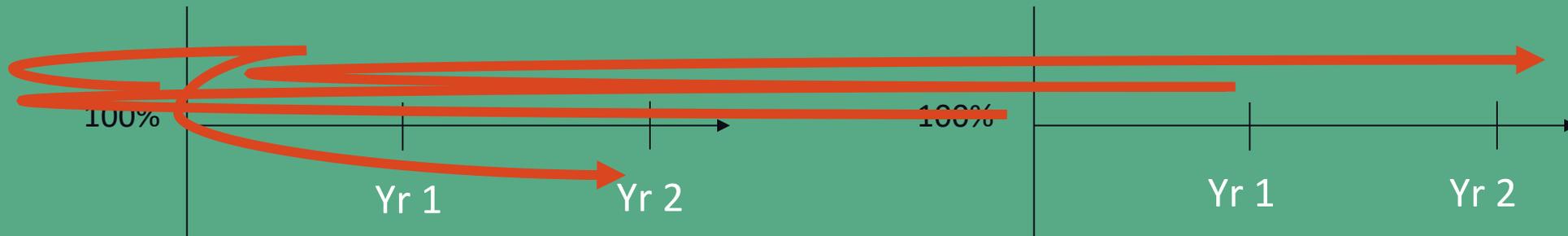
Lisa

	Sun	Mon	Tue	Wed	Thu	Fri	Sat
Breakfast		Workout	Girls Bible Study	Workout	Students	Workout	Biking or hiking with friends
Morning	Church, family and friends	Ministry Office Hours	Support Maintenance and Development	Ministry Office Hours			
Lunch							
After-noon		Ministry Office Hours					School
Dinner							
Evening		Study	Study	Community Group	Study	Study	Down Time

Meet Lenny



Meet Lisa





Lisa

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Organizational Culture

Not only reaching 100% support,
but having an organizational culture devoted to having each staff member maintain it.



Photo credit: Walt Disney Studios

Don't *expect* what you don't *inspect*

What is considered important by your staff are those things that you check on as you track their work



Lead by example

Paul's exhortations to follow his example

- Heb 11:1
- Phil 4:9



Make it a positive experience

“Make MPD something you regularly do *together*. This helps develop a healthy, positive culture and allows the group to help carry and lighten the load of each staff member. They can learn from each other, maximize each other’s strengths and help to minimize each other’s weaknesses....”

Make it a positive experience

“A great method for doing this is to schedule regular—even monthly — MPD sessions during which each person works on their own MPD efforts (preparing newsletters, making phone calls to set up appointments, sending birthday/ anniversary cards, etc.) in a collaborative environment that allows the sharing of ideas, questions, and even struggles. **No staff member should feel “alone” in their MPD efforts.**”

Make it a positive experience

“On Your Own Fundraising (OYOF) is lonely! In Mombasa, Kenya, Timm Njuguna and his wife Carol spent Thursday mornings with their staff studying funding passages, praying and phoning for appointments...

..In Chicago, gospel workers did MNF — not Monday Night Football, but Monday Night Foning. The director provided pizza.

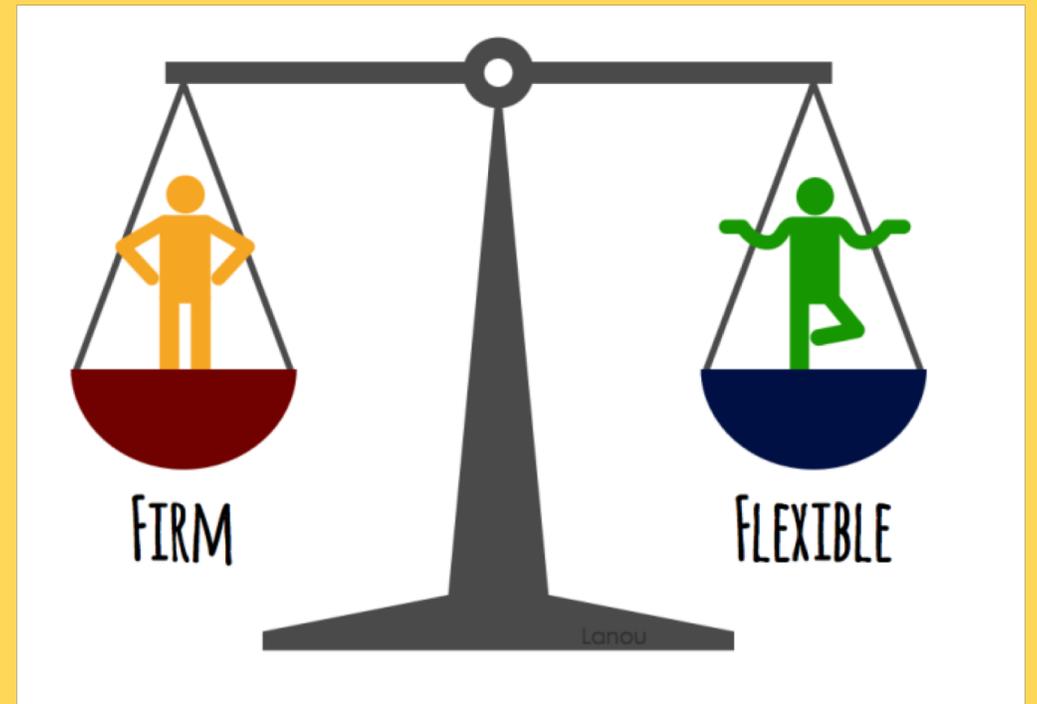
Powerful”

Be flexible, but firm

Flexible – when and how often
(1/2 day weekly or 2 days
monthly)

based on individual preference

Firm – insist it gets done, check
on what was accomplished





IDEAS,
SUGGESTION
S,
COMMENTS,
QUESTIONS

