SRS Network™

Topic: Checking Your MPD Pulse: Creating Reports and Systems to Ensure Staff Remain Financially Healthy

Guest Speaker: Ellis Goldstein

November 28, 2017 1:00 pm

Aaron Babyar

Moderator

SRS Director

Full Sail

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LEADERS CONFERENCE

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Spring Facilitator Training Dates Set!

April 25th – 27th in Rogers, AR

http://supportraisingsolutions.org/facilitatortraining/

Prayer

Questions

During the presentation, please submit your questions for the upcoming Q&A time.

Ellis Goldstein

Guest Speaker

Director of Ministry Partnership Development
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- Crisis care.

What Do You Associate with Staff Care?

- What about the support health of your staff?

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  - Consider the time and effort it takes to recruit, train and send missionaries.
  - Too many staff are lost due to support issues.
  - We cannot hope that once we train our staff to raise support, they will be okay financially. MPD is not a perpetual motion machine.
  - Creating systems, process and reports requires that we devote human resources to IT, training and coaching. There will always be a tension between staffing the field and staffing your infrastructure.

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  - It's important because God has entrusted the stewardship of our staff to us. We must find a way to care for our staff to ensure they remain financially healthy.
  - The ultimate reason is because God has called us to raise up spiritually healthy, vision driven and fully funded laborers for the Great Commission

What We'll Cover:

- Systems and processes your staff need.
- Systems and processes your leadership and coaches need.

Principle

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- Subjective measurements are like using Jell-O to construct a building.

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  - Only confirmed gifts that will be repeated can be counted. One time gifts do not count as monthly support.

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  - Number of new partners.
  - Weekly activities (phone calls, appointments (face-to-face, Skype, etc.)

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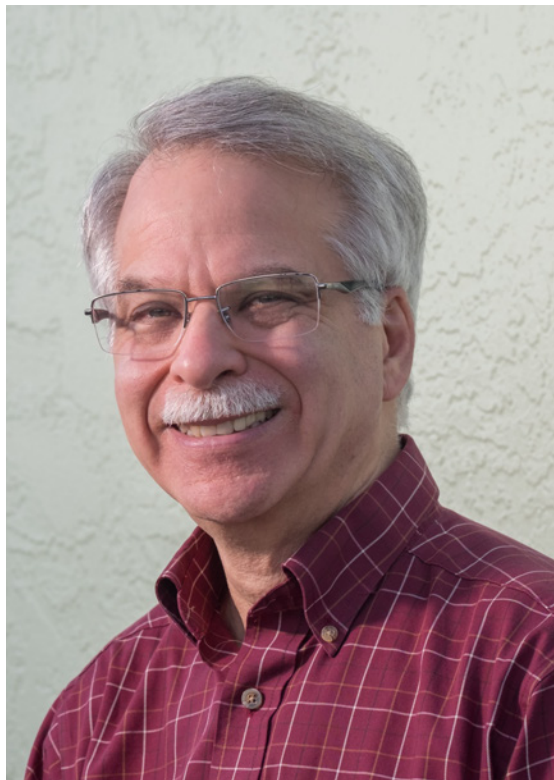
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- Objective policies and process to terminate staff who do not raise their support.