

Categories for “Priming The Pump” of Contacts

Advertising agencies
Apartment manager
Architect
Astronauts
Attorneys
Auto dealer or mechanic
Basketball team
Bank president
Barber
Beautician
Bible bookstore owners
Bible studies/prayer groups
Boat dealers
Bottling companies
Boy/Girl Scout leader
Brothers
Building contractors
Car dealers
Cell phone contacts list
Chamber of Commerce directories
Children’s teachers
Christian businessmen or women
Christmas card lists
Church choir director and members
Church directories
Church friends
Church mission committee
Church-related publications
Church staff members
City Council members
Civic clubs
Coaches
Community leaders
Computer programmer
Corporate executives
Dentist
Dentist’s nurse
Dermatologist
Dermatologist’s nurse
Doctor
Doctor’s nurse
Dog groomer
Downtown businesses
Editor of local paper
Executives of local corporations

Facebook and other social media networks
Family attorney
Farmers or ranchers
Fast-food restaurants
Florist or jeweler
Former customers
Former employers
Former college professors
Former high school teachers
Former salesmen
Foundations
Fraternity brothers
Friends of parents
Friends with whom you work out
Garbage collector
Government employees
Grocery store employees
High school/college friends
High school/college professors
Hospital chaplains
Hospital personnel
Insurance salesman
Kiwanis Club
Jaycees
Labor union representatives
Mail carrier
Mary Kay representative
Mayor and other civic leaders
Military personnel
Missionary societies
Morticians
Neighborhood watch
Neighbors
Neighbors at former residences
Newspaper editor/writers
Office building directory
Parents
Parents’ associates
Parents’ employers
Pastors
People you helped lead to Christ
Pharmacist
Pilots
Plumbers or electrician

Policeman
Printers
Principals
PTA organization
Real estate agent
Real estate developers
Referrals
Relatives
Restaurant owners and managers
Retired people
Rotary Club
Salespeople
School annuals
School principals
School Board members
Secretaries/receptionists
Self-employed
Servicemen
Service representatives
Service station manager
Shoe salesman
Sisters
Sorority sisters
Sunday school classes
Tax accountants
Teachers
Telephone directory
TV/radio stations
Veterinarian
Wedding list
Women’s clubs

