



Topic: Maximizing Your Time As An MPD Coach

Guest Speaker: Lori Joiner

December 19, 2017 1:00 pm



**Aaron Babyar**

Moderator

SRS Director



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# Spring Facilitator Training Dates Set!



April 25th – 27th in Rogers, AR

<http://supportraisingsolutions.org/facilitatortraining/>

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# Prayer

# Questions

During the presentation, please submit your questions for the upcoming Q&A time.



## Lori Joiner

Guest Speaker

Author | Speaker | Ministry Leader  
Lori Joiner Ministries





# Maximizing Your Time As An MPD Coach



# Top Three Ways I Maximized Time

- Group Coaching
- Recruiting New Coaches
- Support Raising Summer Assignment

## TIME SAVER #1 The Group Coaching Call

- Group coaching adds TIME into your week.
- Group coaching adds COMMUNITY into what is typically isolating MPD work.
- Group coaching enables you to coach MORE people.
- Group coaching means you do not REPEAT yourself multiple times a week!

# Sample Group Call Agenda

- **Opening Question**-Describe your MPD in terms of a gas tank-full and over flowing, half a tank, running on fumes, other?
- **Devotion**-Praying it Safe article by Debbie Barron. Read/discuss how we “pray it safe” in MPD.
- **Prayer**-I will call on a few of us to pray
- **Resource**-The Voice Mail Strategy
- **Q & A**-What road bumps are you hitting that we could kick around as a group?

## TIME SAVER #2 Recruiting Other Coaches

- NEW Staff who ROCKED the support raising process
- SENIOR Staff who ROCKED the support raising process
- Senior staff WORN OUT from 5 days a week campus work
- MOM's wanting to contribute!

# Sample Recruiting Scripts

- Talk to Their Director

“Jake has done a knockout job raising his support this Fall. I joked with him that if he kept doing such an awesome job I might recruit him to be a coach one day and he did not totally reject the idea!! Would you be open to me talking more to him about possible being a part-time coach in the future? We could really use the help, even just a few hours a week.”

# Sample Recruiting Scripts

- Recruit Them Formally After Gaining Permission

After you share with them the reasons you think they would rock as an MPD Coach you could say...

"I want to send you a document called a Position Focus to have you read the expectations of a coach. There is a training you need to attend and a minimum number of people each MPD coach needs to work with and some other items. I think you will totally rock it and wanted you to see it all clearly laid out."

# TIME SAVER #3 MPD Summer Assignment

- Typical Summer Project
  - Accept a lot of people
  - Pre project work-flights, packing, passports, etc.
  - Total Immersion
  - Clear start and stop date
  - T-shirts, camaraderie, shared memories
- Typical MPD Summer Project
  - Accept a lot of people-Two coaches help run it and divide responsibilities and weekly reports
  - Pre project work-The God Ask, roleplaying their ministry presentation with a coach, updated MPD \$ goals
  - Total Immersion 40 hours per week, no vacations, no home projects, just MPD
  - Clear start and stop date with a launch call and a celebration ender call
  - T-shirts, camaraderie, shared memories



# MPD Summer Assignment

- This is a project they sign up to be on for the summer
- I am the project director
- Every other week group virtual calls-GoToMeeting
- Same 5 item call agenda I use during the year
- Same afternoon of looking at reports and responding to reports over email
- They can raise an average of \$1,279 in monthly support (one summer it was over 2,000!!!!)

## Why Save time?

- Free yourself up to have regular MARGINS.
- Give yourself time to dream and TACKLE other projects.
- Keeps BOOTS on the GROUND! Utilizing these tips not only saves us time and frees us up-but it helps our comrades stay on the mission field with full support reaching a lost and dying world!



Q & A

