



Topic: End-of-Year Ask Begins Now! – Your Privilege and  
Responsibility to Those You Lead and Coach

Guest Speaker: Paul Cox, Manager of Mobilization, FamilyLife

September 29, 2020 1:00 pm CT



**Aaron J. Babyar**

Moderator

SRS Training Director

# First In-Person Bootcamp Scheduled!!!

Our team decided to have virtual SRS  
Bootcamps through November... BUT

...we have our first IN-PERSON Bootcamp  
scheduled for Dec 9-10 in Charlotte! Pray  
that we can actually make this happen!

[supportraisingsolutions.org/bootcamp](https://supportraisingsolutions.org/bootcamp)

## Exclusive Facilitator Resources

Make sure you are working with the most updated versions of PowerPoints, guidelines, and tools. Below you will find all the pieces to facilitate the various trainings that you are certified for. Don't forget the [Network resources](#) available to you as well.

### Bootcamp

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- ⌵ PowerPoint — Day 1 PPT
- ⌵ PowerPoint — Day 2 PPT
- ⌵ PowerPoint — Day 3 PPT
- ⌵ PowerPoint — Day 4 PPT

### Virtual Bootcamp

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- ⌵ Virtual Guidelines PDF
- ⌵ Schedule Breakdown WORD
- ⌵ Zoom Help for Bootcamps EXCEL
- ⌵ PowerPoint — First Morning Start PPT
- ⌵ PowerPoint — Day 1 PPT
- ⌵ PowerPoint — Day 2 PPT
- ⌵ PowerPoint — Day 3 PPT
- ⌵ Chat Box Cheat Sheet WORD
- 📺 Virtual Bootcamp Training Video

### Thrive

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- 📺 Introduction & FAQ
- ⌵ Start Here PDF
- ⌵ Thrive PowerPoint PPT
- ⌵ Thrive Session 7 Activity Sheet (8 1/2x11) PDF
- ⌵ Thrive Session 7 Activity Sheet (12x18) PDF

Check your drop-down menu under Facilitator links to access the most updated versions of SRS Bootcamp materials!



2021 ///

Support Raising  
Leaders Conference

SAVE the DATE

WHEN

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April 26 – 29,  
2021

WHERE

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Orlando,  
Florida

WHAT

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More details  
to come

## Please Pray With Us

Our team is working through making some decisions for SRLC and we are praying for favor in whatever the Lord leads us to do.

Will you pray with us for discernment and wisdom?

*We should* have solid decision by next webinar.

# Questions

During the presentation, please submit your questions for the upcoming Q&A time.

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# Prayer

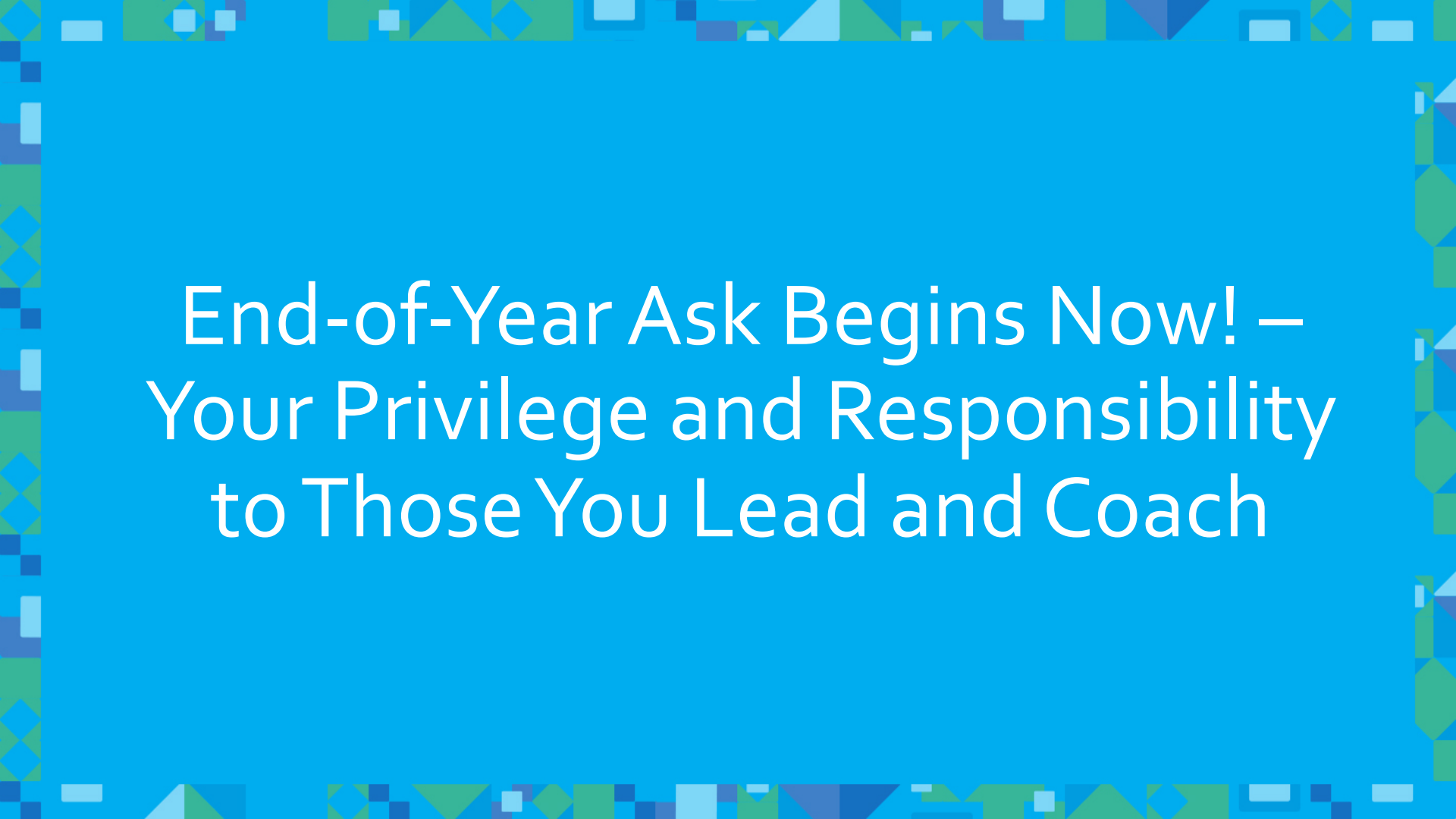


**Paul  
Cox**

Guest Speaker

Manager of Mobilization  
FamilyLife





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# The Cox Squad



End-of-Year Ask Begins Now! – Your Privilege and Responsibility to Those You Lead and Coach

Pray for each person to whom you will send your ask. Take the next 5 to 6 weeks to pray about your End of the Year Ask. Ask God to move in the hearts of your partners and to grant you favor.

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Carefully think through your ask. What about your ministry grips your heart? For what specifically are you asking your partners to give? Work hard at connecting your vision for your ministry to your ask.

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Remember that every support team is different.

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End of year asks are developed over time. They are not magic bullets.

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Appreciate your year end partners.

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Set yourself apart among the crowded year end field. Anchor your ask in vision. Avoid terms like need, shortfall, crisis, and lack of funding. Those are not compelling reasons for people to give.



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Be specific. Ask for a specific dollar amount or a range, and do not leave it open-ended.

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Target your end of year ask to key partners. For example, follow up with the top 30% of your ministry partner team, and ask for a specific amount.

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Your year end ask begins NOW, not in  
November/December.



Q & A

