



Topic: Playing Nice with your CFO: Developing MPD Culture Together

Guest Speaker: Kelton Hays

October 27, 2020 1:00 pm CT



**Mark Wilson**

Moderator

SRS Director

# Virtual Bootcamps Continue

Our team decided to have virtual SRS Bootcamps through December... Changes will reflect on our website later today. Keep an eye out for 2021 as well.

Dates: Dec 8-10

[supportraisingsolutions.org/bootcamp](https://supportraisingsolutions.org/bootcamp)



<del>WHEN</del>	WHERE	WHAT
<del>April 26 - 29, 2021</del>	Orlando, Florida	More details to come

## SRLC Tentative Dates

Our team is working through making some decisions for SRLC and we are praying for favor in whatever the Lord leads us to do.

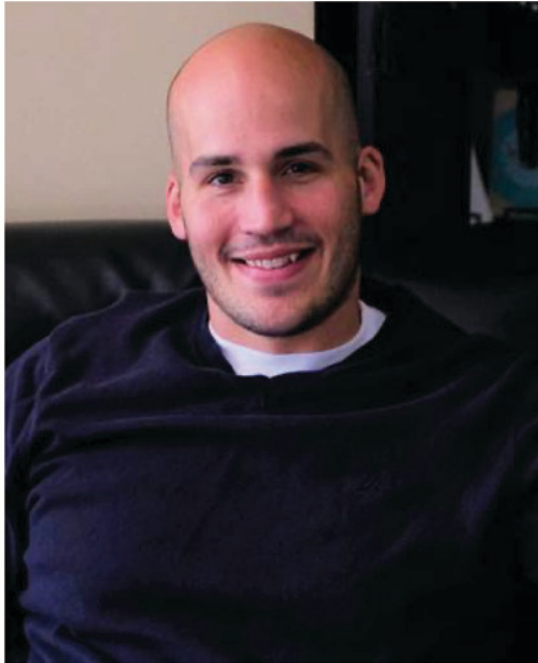
We are moving SRLC to Fall 2020.

Tentative Dates are Nov 8-10 with Fac. Updates Nov 11.

# Questions

During the presentation, please submit your questions for the upcoming Q&A time.

Prayer



## Kelton Hays

Guest Speaker

Finance Director  
Center for Mission Mobilization



# Playing Nice with your CFO: Developing MPD Culture Together



# The Problem

- Unmet Expectations lead to frustration



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# The Problem

- Unmet Expectations lead to frustration
- “The story I’m making up in my mind...”
- We have diametrically opposed goals.....or do we?



## Take a Deep Breath



## Start with Trust

- We are all in this together.

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- The body has many members with different jobs and roles

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- We are all in this together.
- The body has many members with different jobs and roles
- Trust that the person in the finance role is not just there to “slow things down”

## Try to Understand

- What is the CFO's job?



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- What all areas do they have oversight and responsibility for?

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- What is the CFO's job?
- What all areas do they have oversight and responsibility for?
- What does their team capacity look like?

## Lead with vision, but support with data

- Vision is important.

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## Lead with vision, but support with data

- Vision is important.
- Anecdotes are fine, but aren't compelling reasons to shape policy
- Be familiar with current policies and systems.

## Work together

- Be prepared to work alongside the CFO and his team.

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- Finance Department isn't like a mechanic shop.

## Work together

- Be prepared to work alongside the CFO and his team.
- Finance Department isn't like a mechanic shop.
- Build Community & Win Together.



# Conclusion

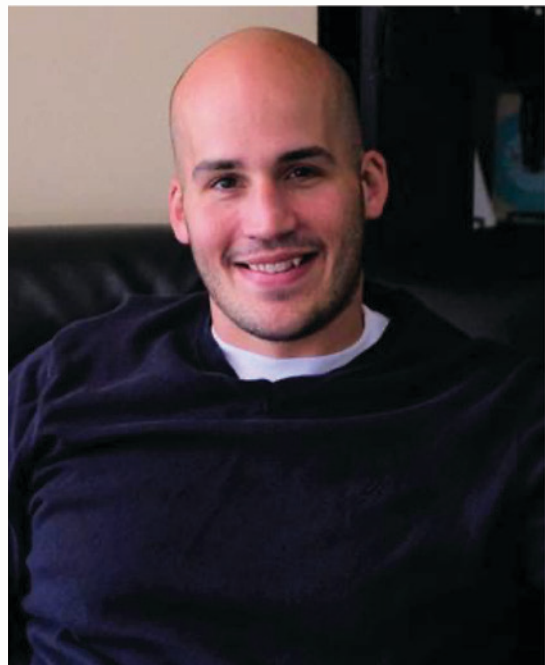
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# Conclusion

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- Different parts of the body

# Conclusion

- To go far, we must go together
- Different parts of the body
- Better together



Q & A



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