

# What's your food truck name?

## Month you were born

January – Rolling  
February – Bun  
March – Big Mama's  
April - BBQ

May – Greasy  
June – Pimp  
July – Balls  
August – Teriyaki

September – Seaside  
October – Chow  
November – Southern  
December – Bangin'

## Favorite Color

Red – Dogs	Pink – Jambalaya
Orange - Lobster Roll	Teal – Vegan
Yellow – Taco	Silver – Salad
Green – WonTon	Gold – Cheese Steak
Blue – Meat	Black – Ice Cream
Purple – Donut	Brown - Burgers

## Last digit of your phone number

0 – Kitchen	5 – Truck
1 – Café	6 - Trattoria
2 – Cantina	7 – Taqueria
3 – Wagon	8 – Grill
4 – Brasserie	9 - Deli

Text chat your answer!

# Quick Orientation

You are viewing Kim Zerby's screen

View Options ▾

✓ Fit to Window

50%

100% (Original Size)

150%

200%

300%

Request Remote Control

Exit Fullscreen

Annotate

Hide Video Panel

Side-by-side Mode

*100 duck-  
sized horses*

*-OR-*

*1 horse sized  
duck?*



Use the chat box to vote!

SRS or Not?



Scott Morton

SRS!

NOT!

## SRS or Not?



NOT!

Scott Morton  
International Funding Coach  
The Navigators

Use the chat box to vote!

## SRS or Not?



Kathy Wilson

SRS!

NOT!



## SRS or Not?



SRS!

Kathy Wilson  
SRS Coaching Specialist

Use the chat box to vote!

## SRS or Not?



Shannon Price

SRS!

NOT!



## SRS or Not?



SRS!

Shannon Price

International Bootcamp Coordinator

Use the chat box to vote!

SRS or Not?



Meg Craig

SRS!

NOT!

## SRS or Not?



**NOT!**

Meg Craig  
Ministry Partner Development Coach  
Texas BSM

(SRLC crowd favorite)

Use the chat box to vote!

SRS or Not?



Steve Shadrach

SRS!

NOT!

## SRS or Not?



NOT....mostly.

Steve Shadrach  
Global Ambassador  
Center for Mission Mobilization

(founder of SRS)



# New Product Preview!



Price increases  
Oct 1

# unbound

Support Raising  
Leaders Conference  
2023

| April 11-14, 2023

Register Today!



supportraising  
solutions.org/  
src

[supportraisingsolutions.org/src](https://supportraisingsolutions.org/src)



**Callie Davis**

Resource Designer  
SRS

Flexing for Short Term  
Support Raising

September 27<sup>th</sup>, 2022  
1:00 pm



Prayer

# Group definitions into 3 support raising categories

## "Short Term" Support Raising category

Financial goal is...	Commitment length is...
Target audience to recruit is...	Expected length of time to reach 100% is...





Apps



More

## "Short Term" Support Raising is...

<p>Financial goal is... ●</p> <p>&lt;\$40K      100% for two years</p> <p>\$1400      \$1500/mo</p> <p>600-1200/month      \$1500/2000/month</p>	<p>Commitment length is...</p> <p>&lt;1 yr      2 years</p> <p>10 days      less than a year</p> <p>6mo-1yr</p>
<p>Target audience to recruit is...</p> <p>local church groups      19-30 year olds</p> <p>college aged      Young adults/College or Retirees</p> <p>college students/recent grads</p>	<p>Expected length of time to reach 100% is...</p> <p>4 mo.      3 months</p> <p>2-5 months      3 months</p> <p>30 days</p>

## Group 1

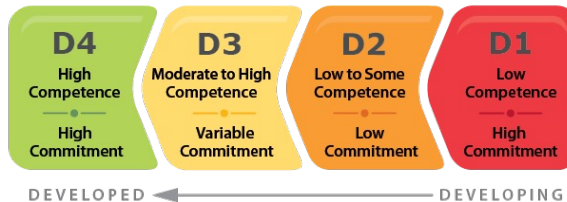
Short Trip:	Seasonal:	3rd category:
Less than a month	2-4months (semester/summer)	up to 1 year 1-2 years
Churches Students	College students	legacy (retired)
6 weeks	2-6 months	most varied, based on 100%
\$1400-2500 total	\$3,000-6/8,000 total	most varied 20-40,000 total (raised for monthly)

## Leadership Styles



How would describe each audience for S1/D1, S2/D2, etc.?

*Age, experience, amount of cultural challenges, length of commitment*



## Development Levels

Group Leader & Scribe

Where is YOUR audience?



where is YOUR audience?

## Leadership Styles



some experience, longer commitment

initial Coaching

Adults/college  
Church groups of varied resources

short trip

Initial Training

Youth Groups

College students following structured program.

Mature, seeing results...

MPD experience

did a shorter support raising experience prior

Repeat offenders

Proven Track Record after the first few weeks

transitioning from 1 year to career



Brian Clements to Everyone 1:48 PM

BC

I want to focus on my Summer College Internship Experiences. Highly prescriptive process (that lays good foundations as we hope to draw longer term missionaries from these groups). High accountability. Maybe allow repeat participants to "guide/coach" others.

Brian Clements to Everyone 1:49 PM

BC

BRB

Ken Dady to Everyone 1:49 PM

KD

I see S4 as being those who have experienced successful Support raising and short term ministry into support raising for full time vocational ministry.

rjacobsen@timeministries.org to Everyone 1:49 PM

r

While I probably hit each area over the ministry, today my focus is on the short trip and helping churches raise their money to go on a trip. Trying to purposely move from S1 to S2 in the first month or two of training.

Ken Dady to Everyone 1:50 PM

KD

Most First Timers are in S1 and move to S2 --if teachable within a few weeks. A few move to S3

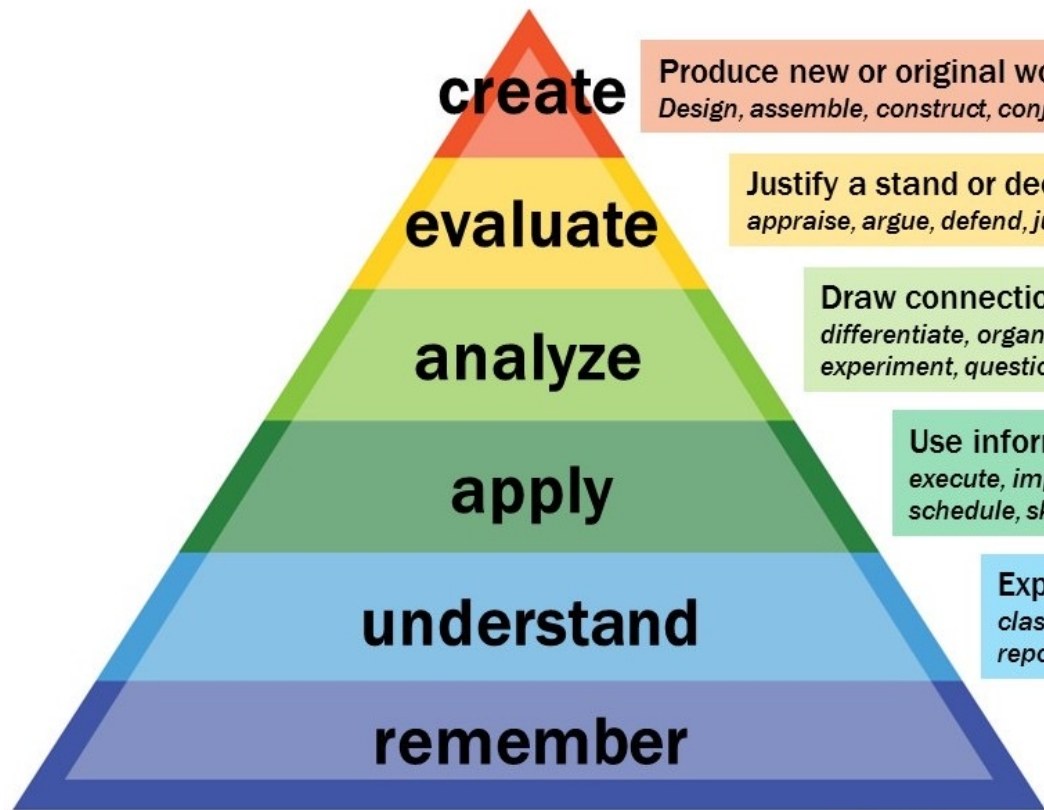
Jessica Amor to Everyone 1:50 PM

JA

I am trying to adapt my coaching from longterm/full time missionaries to college two month interns, so I'm looking at doing more group coaching and having set processes to establish foundations.

rjacobsen@timeministries.org to Me 1:51 PM

# Bloom's Taxonomy



**create**

Produce new or original work

*Design, assemble, construct, conjecture, develop, formulate, author, investigate*

**evaluate**

Justify a stand or decision

*appraise, argue, defend, judge, select, support, value, critique, weigh*

**analyze**

Draw connections among ideas

*differentiate, organize, relate, compare, contrast, distinguish, examine, experiment, question, test*

**apply**

Use information in new situations

*execute, implement, solve, use, demonstrate, interpret, operate, schedule, sketch*

**understand**

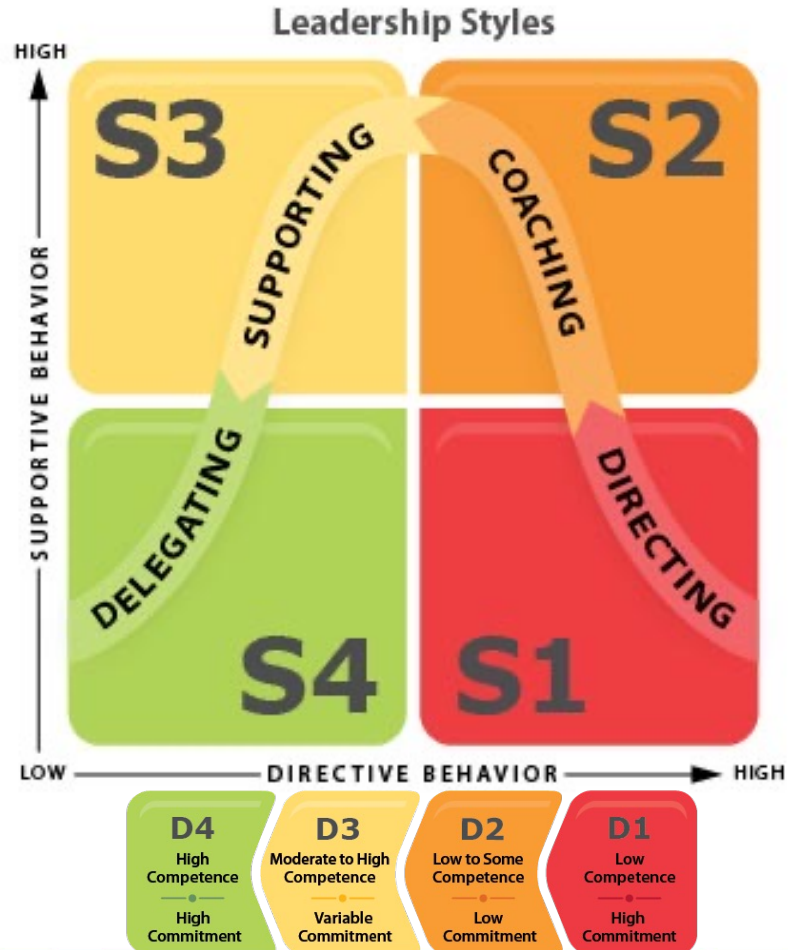
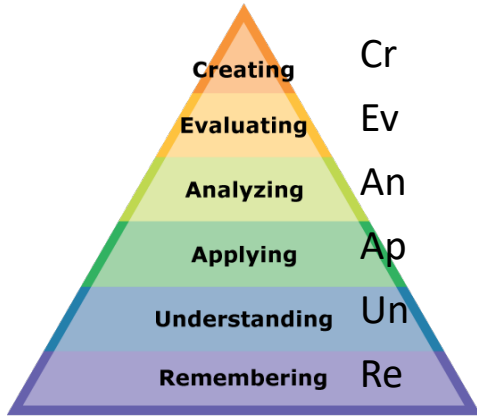
Explain ideas or concepts

*classify, describe, discuss, explain, identify, locate, recognize, report, select, translate*

**remember**

Recall facts and basic concepts

*define, duplicate, list, memorize, repeat, state*





Squared Away



Circle Back To



Needs Attention